

## Taking rolling to new dimensions!

Morgårdshammar AB is a registered company since 1856. The company designs, manufactures and take into production equipment for the rolling of long steel products. Morgårdshammar is a worldwide well-known company located in Smedjebacken and is since 1987 a part of the Danieli Group, Italy. Danieli is one of the three largest suppliers in the world of equipment and complete plants to the metal industry.

Morgårdshammar is Danielis division for long products, with particular emphasis on equipment for special steels. Another product line includes design and supply of roller guides for rolling mills.

## Area Sales Manager - Rolling mill long products, Business area World Wide

You will be part of the sales team and work with rolling mills for long products World Wide. The product portfolio consists of all types of equipment from the roller guides, mill stands, shears, bar in coil and wire rod blocks to the rolling simulation program (Wicon) and aftermarket support and spare parts. Our latest product is a newly developed and patented fully automatic roller guide, has a large market potential and is so far very much appreciated by our customers as it saves downtime in the mills. You should have a great technological interest and be good at understanding customer needs. Own initiative and motivation will make you successful in this position. The service involves travel 80-100 days per year and driving license is required.

### Skills

- Good understanding of rolling and associated equipment, either through education and /or practical experience
- Excellent verbal and written communication skills in both Swedish and English, other languages are a plus
- Minimum 5 years' experience in the relevant field
- Microsoft Office - Word, Excel, PPT
- Experience of negotiations and contracts is an advantage
- Bachelor's degree or equivalent, preferably material science or other relevant technical background
- Experience and knowledge of these tools is a plus; Visma ERP, CAD, Inventor

### Application

Send a letter with attached CV to: [applications@morgardshammar.se](mailto:applications@morgardshammar.se)

Mark your application: 210\_Area\_Sales\_Manager

Application deadline: 31/8 2017

### Contact

- Recruiting Manager: Carl Sahlin, 0240-66 86 95
- Unionen: Bård Stafne 0240- 66 86 84
- Sveriges ingenjörer: Gabriel Wikström 0240-66 85 37

### The position

- Full time (permanent)
- Department: Market
- Location: Smedjebacken

